

INTRO TO MANAGEMENT

For new supervisors or workers with management potential

For HVAC Professionals

During this workshop, we cover how to effectively **communicate, motivate** and give feedback to the team, particularly the new modern young workers. We cover different **management styles** that are appropriate for different types of workers and how to create a **peak performance culture**.

Workshop Agenda

- Roles of Management
- Setting Clear Expectations
- Management Style
- Giving Feedback
- Delegation Strategies
- Effective Communication
- Peak Performance Culture

"Fast, amazing time. Really easy to follow. Enjoyed the class."

"I've read many business books. This class tied the information together in an understandable format. Great job."

"Good common sense and doable process for leadership and management. Applicable to managing several aspects of business. Thank you."



Challenge of Moving into Management

One of the top challenges for HVAC businesses today is getting the next generation ready to assume roles in management.

The strength of your company is determined by the quality of your supervisors and managers in all departments. These are the people who are responsible for accomplishing the goals of the company. They set the tone and create the culture of how everyone works. What the supervisors and managers do and how well they do it can be a key determinant of your company's success.

What is an effective manager? An effective manager is someone who gets the job done by working with and through others. An effective manager not only does things right, but also does the right things--the key to effectiveness.

The best managers are those who consistently get the very best out of themselves, as well as the people entrusted to them.

This workshop prepares those who are new to management, or who have been identified as showing future management potential, to take on their new role.